



Level 5, Toowong Towers
9 Sherwood Road, Toowong Qld 4066

September 9, 2013

ASI is a major project services consultancy operating in Australia and Asia. Most of our mining and infrastructure construction management assignments place us in the client team or with the construction management provider where programs are large and delivery programs are demanding and stressful. Our specialist services often focus on the management of business processes, management software and team engagement of business rules essential to concise cost control and business measurement and reporting.

ASI has engaged Graham's assistance in our leadership development at a number of levels. He has provided one-on-one leadership coaching for CEO, and for some members of the leadership team. He has also conducted brief workshop sessions for the entire team on skills development and team performance.

Graham conducted personalise programs for key company members that included coaching on the identification and measured reaction to work situations and stresses, and the development of personal management skills. These programs equipped our young developing stars to cope with and direct work place and social situations to better outcomes.

I feel that the skills development work provided by Graham for our team encourages a stronger team confidence and better mutual understandings of strategies for delivering healthier outcomes. Programs include assignments and development measurement that demonstrates effectiveness and better decision making options back to the team members. This triggers accountability awareness across the team that lifted cooperation and efficiency.

As ASI expands its reach into business process management on major projects we will make project organisation health a pivotal part of our services delivery through our LEA association.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Michael Payne', is written over a horizontal line.

Michael Payne
CEO
ASI (Australasia)